

Minutes of the ACP meeting held on February 22, 2010, at
Boeing office, DLF Center, 3rd Floor, Sansad Marg
New Delhi -110001

Time: 1700 – 1830 hrs.

1. Agenda

- Introduction ACP New Co-chair (Industry)
- ACP Overall Projects Review
- ACP Project/Proposal Detailed Status
 - Technical Training for Aerospace Industry
 - Helicopter Aviation Safety Technical Assistance
 - Technical, Management & Operational Development Training (TMODT) Program
 - AAI ATCO Manpower Assessment [AAI Cost Share]
 - ATMTP Processes and Procedures Implementation
- ACP Technical Seminars
- Roundtable on Airport Financing & Regulation
- ACP Magazine – “Shared Horizons”
- ACP Membership Update
- Upcoming Events
- Other

2. Attendees

A. The following members attended the meeting in person:

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|------------------------|-----------------|---|
| ▪ Mr. Aaron E. Wilkins | FAA | Senior Representative (South Asia)
Co-Chair (USG)- ACP |
| ▪ Dr. Arjun Singh | ACP | Program Director |
| ▪ Mr. Nakul Gupta | Boeing | Director -Strategy and Business Development |
| ▪ Mr. Chuck Kohli | PAS | Advisor |
| ▪ Mr. Terry Glover | Bell Helicopter | Chief pilot |
| ▪ Ms Deepa Das | FedEx | Sr. International Legal Advisor |
| ▪ Mr. Selvan D.C. | UPS | Sr. Manager–Public Affairs |

B. The following members attended the meeting on teleconferencing :

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|---------------------------|---------------------|--------------------------------------|
| ▪ Mr. Larry Coughlin | Boeing | MD BCA Ops, |
| ▪ Mr. Manish Chheda | SDG | Managing Director |
| ▪ Mr. Venkat Raman | HEICO | VP & Country Manager |
| ▪ Ms Rekha Raman | HEICO | Program Manager |
| ▪ Mr. Balakrishnan | USTDA | County Representative |
| ▪ Ms. Linda Schuessler | WCG | ACP Program Manger |
| ▪ Mr. Ross Burton | CSSI | Vice President Aerospace Division |
| ▪ Mr. Frank Binnekade | IBM | GM Travel and Transport Industry Sol |
| ▪ Mr. Trib Singh | HiTec | President and CEO |
| ▪ Mr. Priyank Agrawal | Honeywell | Director – Business Development |
| ▪ Mr. Harish Pant | Hampson | Executive Director |
| ▪ Mr. Atulan Vijayraghvan | System-Insights Inc | CTO |

- 3. Meeting Details.** Meeting commenced on January 22, 2010 at Boeing Office, DLF Center, Sansad Marg, New Delhi 110001. Mr. Aaron E. Wilkins, Co-Chair (USG) kicked-off the ACP meeting and introduced new ACP Co-chair (Industry) Dr. Dinesh Keskar, President Boeing India.

4. ACP Over all Project Review

A. Mr. Aaron reviewed the overall ACP Project / Proposal summary with members.

Projects		Lead	Status
1	Air Traffic Management Training Program	FAA	C
2	Air Traffic Flow Management Seminar	Lockheed Martin	C
3	Technical Training for Aerospace Industry	HEICO	G
4	Helicopter Aviation Safety Technical Assistance	Bell	G
Active Proposals with USTDA		Lead	Status
'09C	Technical, Management, and Operational Development Training (TMODT) Program	Vaughn	Y
'09G	Airport Financing and Regulatory Best Practices Seminar	PAS	Y
'08D2	AAI ATCO Manpower Assessment [AAI cost share]	WCG	Y
Proposals Under Development		Lead	
'09E	Safety Management System Development Plan [DGCA cost share]	Vaughn	G
'09A	ATM Processes and Procedures Implementation	WCG	G
In Consideration		Lead	Status
'08D3	AAI CNS Manpower Assessment [AAI cost share]	WCG	
'09B	Study on Next-Gen/SESAR Technology Requirement for Indian aviation Sector	Mitre	

B. Overall, ACP is doing well from a project perspective. Regarding “**Projects**” and “**Active Proposals with the USTDA,**” please refer to the four square charts presented at the meeting.

C. Regarding “**Proposals Under Development**”:

- **Safety Management System Development Plan:** we will hold-off on further development of this project until after the Indian Global Aviation Safety Roadmapping (GASR) workshop, now planned for March 2010. Note, the date of the GASR has been a moving target, but FAA, DGCA, and GASR principals will meet at upcoming South Asia COSCAP and finalize a date.
- **Airport Regulatory and Financing Best Practices:** High level round table conference on the subject has been fixed on 2nd March 2010 at Hotel Marriott, Hyderabad before India Aviation 2010. Agenda of the conference and invitation has already been sent to the members.
- **ATM Processes and Procedures Implementation:** FAA has submitted report to AAI on the ATMTTP in the first week Jan 2010. Follow on activity may start after India Aviation 2010.

D. Regarding “**In Consideration**”:

- **AAI CNS Manpower Assessment:** Project will be a follow on to the ATCO Manpower Assessment, but there has been re-iterated interest by the AAI in getting it going as soon as possible. It will also be a cost share.
- **Study on Next-Gen/SESAR Technology Requirement for Indian aviation Sector:** This project is on hold.

5. ACP projects / Proposal detailed discussion

The current status of the five projects is presented in the power point on Jan 20, 2010. Team leads of the respective projects have briefed about their progress which is readily available in attached presentation. Any questions may be directed to the team leader or the ACP Program Director.

- 6. ACP Technical Seminars:** one seminar on “**Airport Regulatory and Financing Best Practices**” has been fixed for 2nd March 2010 at Hotel Marriott, Hyderabad.
- 7. ACP Magazine: Shared Horizons, Inaugural Issue: 2nd Half 2009.** Work in process and ACP magazine will be out of press in the mid of March 2010 due technical reason.
- 8. Financial Summary:** presented by outgoing ACP Co-chair (Industry) Mr. Larry Coughlin, MD Boeing India.
- 9. ACP membership Update**
- i. Fourteen Members have paid the membership fee.
 - ii. Current year, Jan to Dec 2010, ACP membership is open and this year target is 30-40 members.
 - iii. Request all companies to pay their membership fee of the year 2010 as soon as possible.

10. Upcoming Events

India Aviation 2010, 3-7 March 2010, Hyderabad

The following activities in this program

- ACP Booth (18Sq M) in the US Pavilion
- ACP Brochure
- Backdrop at booth displaying ACP members company logo
- Standies (6)

11. Other

- i. Visas. Indian visa policy is undergoing some pretty significant changes. Please take extra care to establish business visas to India far in advance of planned travel.
 - a. Personnel in ACP member companies, traveling to India to support ACP activities, may use the ACP Secretariat to get an appropriate visa invitation letter. Please send a scanned copy of first page of their passport and designation in company etc.
 - b. If personnel from your company need an invitation letter, please send a scanned copy of first page of their passport to their company office located in India.
- ii. Next ACP meeting will be held on April, 2010. Date, time and venue will be intimated separately.

Meeting ended with thanks.

(Dr. Arjun Singh)
Program Director-ACP

(Dr. Dinesh Keskar)
Co-Chair Industry

(Aaron E. Wilkins III)
Co-Chair US Govt.