

**Minutes of the ACP meeting held on 11th July 2008, at IACC,
PHD Chamber, New Delhi**

The following agenda are discussed: -

- Review the minutes of last meeting and approval
- Project Status
- Identification on future project
- TDA – Contract Model
- India Aviation 2008: Hyderabad 15-18 Oct.
- Other issues

A. The following members attended the meeting in person:

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|-------------------------|----------------------------|--|
| 1. Mr. Larry Coughlin | Boeing | Co-Chair Industry ACP |
| 2. Mr. Thomas Naskoviak | FAA | Co- Chair Govt. ACP |
| 3. Mr. Ajay Kumar | FAA | Civil Aviation Specialist for South Asia |
| 4. Dr. Arjun Singh | ACP | Program Director ACP |
| 5. Mr. K. Balakrishnan | USTDA | Country Representative |
| 7. Mr. Vijayant Singh | GE Aviation | Regional Director (Marketing). |
| 8. Mr. Chuck Kohli | Paulk Aviation
Services | |

B. The following members attended via teleconference:

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|-------------------------|-----------------|---|
| 1. Mr. Basudev Banerjee | Textron | National Executive |
| 2. Mr. Ned S. Reese | WCG | Vice President – ATP |
| 3. Mr. Daniel J. Magoon | Lockheed | Business Development |
| 4. Mr. William Gaghan | Pratt & Whitney | Director Sales, Asia Pacific,
Commercial Engineering |
| 5. Mr. Vankat Raman | Hieco | VP & Country Manager |
| 6. Mr. Yash Kansal | US Embassy | Senior Commercial Specialist |
| 7. Mr. Trib Singh | Hitec | President & CEO |

Meeting commenced on July 11, 2008 at 1700 hrs in IACC, 4th Floor, PHD House, 4/2 Siri Institutional Area, New Delhi – 110016, office. Larry Coughlin, Co- Chair Industry ACP addressed the members of ACP and discussed the agenda of the meeting.

Agenda

Review the minutes of last meeting and approval

The members of ACP were informed about the activities which are completed or under process.

- MCA endorsement letter for 5 projects received on 26th June 2008.

[Completed]

- Project A, B, & D (D1, D2 & D3 (I)) submitted to TDA for processing.
[Under process at TDA]
- Use of member organization company logos on ACP brochure & marketing materials. A separate note is being issued to expedite this matter. Initially the permission to use the organizational logo will be for ACP material for the Hyderabad Air show.
[Under Process, Action By: Arjun Singh]
- Hosting ACP web-site is under discussion and will be finalized shortly with IACC.
[Under Process, Action By : Arjun Singh]
- Legal advisor of IACC has not yet provided comments / suggestions on FCPA versus Indian regulations. This is information to the ACP members.
[Under Process, Action By : Arjun Singh]

Project Status / Activities

Proposal-B

- ATFM project requires two meetings to finalized activities and other related issues. One meeting as suggested by ACP members for internal to carry out the complete strategic discussion on the subject.
- ATFM project beneficiary is Airports Authority of India (AAI) but for inviting other Government Agencies e.g. DGCA, IAF, Airlines etc, Meeting with MCA as Govt. focal lead is appropriate. TFM project leads will have the second meeting with AAI between 18-25 July 2008, to finalize the schedule and other supports extended by AAI.
[Action By : Project Leads and Arjun Singh, PD]
- Both the meeting has to be completed between 18-25 July 2008 as ACP members desire.

[Action By : Project Leads and Arjun Singh]

Proposal D1

- “Pilot capacity Assessment” project has been submitted to TDA on 26th June 2008 and briefing held with DGCA on 10th July 2008.
- Project requirement for start of this project as desired by ACP, has been provided to the DGCA and agreed to do so within stipulated time frame.
- Project lead of this project has been advised to prepare “Term of Reference (TOR)” with coordination with Program Director (ACP) and after that TOR will be finalized by consultation with DGCA.

[Action By : Chuck and Arjun Singh]

Note:- All the project leads are requested to draw their time-line schedule and TOR for execution of the project & submit to Program Director ACP for update.

Identification of Future Projects

Proposal C

- Airspace capacity analysis for Delhi – Mumbai has been completed and report submitted by MITRE Corporation to AAI, and the report is being examined by AAI. After implementation or otherwise response from AAI on MITRE Corporation report, the Air Space Capacity Assessment (C1) would be taken up with DGCA.
- Other two projects are part of the proposal i.e. Airport Airside Capacity Assessment (C2) & Airport Cityside Capacity Assessment (C3), are placed on the discussion & identification of lead ACP members.
- Companies are request to start thinking about potential projects that are a natural follow-on to the Mitre work and or consistent with our increased awareness of the issues in the Indian airspace system. These projects will be discussed and voted on during ACP meetings in Sept or Oct.

[Action by: Companies]

Proposal E

- For this project M/s Hitech is keen to execute but due to governmental issues, have not been materialized from Bureau of Civil Aviation Security (BCAS), Govt. of India. ACP member has suggested that let M/s Hitech should conduct seminar and technology demonstration to update the security agencies responsible for safety and security of airports and it premises and also update the Indian market in this area.

[Action By: Trib Singh and Arjun Singh]

Proposal F

- This project was deliberated by Thomas Naskoviak, Co-Chair Govt. ACP, FAA and is based upon a request from DGCA for inspector training / OJT at various area / fields. The discussion suggested that FAA & related industries could interface each other to execute this task. He also discussed the Executive Management Development Training (EMDT), which has been implemented in China; he commented that a full EMDT is not appropriate for India, but there are elements of the EMDT that could be useful if applied to this proposal.

[Action By: Thomas Naskoviak]

Note: the general plan will be to discuss and vote on project domains at the next meeting (Sept), and then discuss and vote on specific projects within those domains at the following meeting (Oct).

TDA Contract Model

- This agenda point is explained by Mr. K. Balakrishnan, Country Representative, USTDA in detail. After deliberation, he has agreed to send a grant agreement copy as well as sample copy of the TDA contract model to ACP members.

India Aviation 2008 (aka Hyderabad Air Show)

- In the meeting, decided that Conference program and conference agenda should be sent to ACP members.

[Action By : Arjun Singh]

- The following have been nominated for “Hyderabad Air Show” sub-Committee and it will meet on 21st July to finalize the ACP participation and its content.

1. Yash Kansal	Senior Commercial Specialist,	US Embassy
2. Dale Tasharski	Deputy Commercial Counselor,	US Embassy
3. Chuck Kohli	Paulk Aviation Services	
4. Vijayant Singh	Marketing and Business Development,	GE
5. Trib Singh	President and CEO,	Hitec
6. Venkat Raman	VP and Country Manager	Heico
7. Dr. Arjun Singh	Program Director	ACP

- Out come of the sub-Committee meeting on the 21st July 08 will be placed to ACP Board subsequently for approval.

Other

- Regarding the motion for a sister consortium of Indian companies be formed as a complement to the ACP, the members felt that ACP has not yet mature enough. Till then this point will be kept in abeyance.
- Next meeting of the ACP is to be on 05th September 2008 at IACC, meeting time 1700 to 1800 hrs.

Meeting ended with thanks.

(Dr. Arjun Singh)
Program Director-ACP

(Larry Coughlin)
Co-Chair Industry

(Thomas Naskoviak)
Co-Chair US Govt.