



US – India Aviation Cooperation Program (ACP)

cordially invites you to

Webinar “Global Crisis sets off devastating New Impacts for Aviation”

Thursday, 10th March 2022 between 5.30 pm – 6.45 pm (IST) / 7.00 a.m. – 8.15 a.m. (EST)
via WebEx

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Session Moderated by

Mr. Sandeep Bahl, Executive Program Director, US – India ACP

TIME	Webinar’s Agenda
5.30-5:35 p.m. IST 7:00-7:05 a.m. EST	Welcome Remarks by Mr. Philip Matt Ingeneri , ACP Co-chair (Government) & Economic Growth Unit Chief, EEST, U.S. Embassy
5.35-5:45 p.m. IST 7:05-7:15 a.m. EST	Keynote Address by Mr. Rajeev Bansal , Secretary, Ministry of Civil Aviation (MoCA)
5.45-5:55 p.m. IST 7:15-7:25 a.m. EST	Presentation on Global demand and capacity, Economic Indicators by Mr. Mayur Patel , Regional Sales Director, JAPAC, OAG
5.55-6:40 p.m. IST 7:25-8:10 a.m. EST	Panel Discussion by Mr. Salil Gupte , President Boeing India Dr. S. Vasudevan , Partner and Global Sector Lead – Airports, KPMG Mr. Mayur Patel , Regional Sales Director, JAPAC, OAG
6.40-6:45 p.m. IST 8:10-8:15 a.m. EST	Closing Remarks by Mr. Sundresh Sarup , ACP Co-chair (Industry) & Managing Director – Logistics Plus India

With world in turmoil due to black-swan event taken place in last three years, the aviation sector continues to have harmful economic impacts. And now increasing fuel cost, rupee depreciation, issues of possible increase in unused aircraft inventory, OEM production delay due to supply chain etc are areas that are all impacted.

Speaker's Profile



Philip Matt Ingeneri,
ACP Co-chair (Government) &
Economic Growth Unit Chief, EEST, U.S. Embassy

Matt Ingeneri is the Economic Growth Unit Chief at U.S. Embassy India, responsible for the Indo-Pacific Strategy, investment, infrastructure, women's economic empowerment, and financial and macroeconomic issues. Matt previously worked on trade and investment issues in Southeast Asia for over 10 years, serving as Deputy Economic Counselor in Kuala Lumpur, Director for Singapore, Vietnam, and ASEAN while on detail to the Office of the U.S. Trade Representative, Philippines Economic Desk Officer, and Senior Asia Trade Officer for the State Department's Economic Bureau responsible for the U.S.-Korea (KORUS) FTA, Asia Pacific Economic Cooperation (APEC), and Trans-Pacific Partnership (TPP). Matt was an attorney at the D.C. firm Howrey & Simon before joining the State Department, specializing in foreign anti-trust reviews of mergers and acquisitions and intellectual property litigation. He received his BA from Sarah Lawrence College and a JD and MA in International Relations from Boston University, and is a member of the New York and Washington, DC bars.



Rajiv Bansal,
Secretary – Ministry of Civil Aviation (MoCA)

Senior IAS officer Shri Rajiv Bansal had taken over as the Secretary, Ministry of Civil Aviation on 1st October 2021. Bansal is a 1988 – batch Indian Administrative Services (IAS) officer of Nagaland cadre who was serving as Chairman and Managing Director of Air India prior to this appointment. He has held many important positions in the government including the posts of Additional Secretary in the Ministry of Petroleum and Natural Gas, Joint Secretary of Ministry of Electronics and Information Technology, Secretary of Central Electricity Regulatory Commission (CERC) and Joint Secretary of Department of Heavy Industry, Ministry of Heavy Industries & Public Enterprises.

He has also held several key positions in the government of Nagaland, including Commissioner and Secretary of the Department of Health and Family Welfare of Nagaland, Commissioner and Secretary of the School Education Department of Nagaland, Commissioner and Secretary of Finance Department of Nagaland etc.



Mayur (Mac) Patel,
Regional Sales Director , JAPAC
OAG Aviation

Mr. Mayur (Mac) Patel is Regional Sales Director, JAPAC of OAG Aviation, based in Singapore.

OAG is a leading global travel data provider that has been powering the growth and innovation of the air travel ecosystem since 1929.

Mr. Patel is responsible for business development and leading the sales organization in Japan and Asia Pacific for OAG Aviation to provide cutting edge data services to the biggest global brands, airports, airlines, travel operators and fast-growing start-ups to design the best services available today, and the finest innovations of tomorrow.

Prior to joining OAG, he was with Amadeus and IATA overseeing sales of Travel intelligence solution and services in the Asia Pacific and Middle East regions.

He holds a Bachelor of Business (tourism management major) from University of Technology, Sydney, Australia.



Salil Gupte,
President, Boeing India

Salil Gupte is President of Boeing India and the senior in-country executive, who integrates and advances Boeing's activities in India across its three business units: Boeing Commercial Airplanes, Boeing Global Services, and Boeing Defense, Space & Security, leading a team of 3500 employees across New Delhi, Bengaluru, Hyderabad, Mumbai and Chennai.

Previously, Gupte was vice president of Boeing Capital Corporation, a wholly owned Boeing subsidiary, primarily responsible for arranging, structuring and providing financing for Boeing's commercial airplane, space and defense products. Gupte's earlier roles at Boeing include supply chain execution for Boeing Global Services and leading commercial operations for Boeing's spare parts business. Gupte has worked closely with customers across the Boeing enterprise, led sales and marketing teams, and has experience in commercial and defense supply chains, overseeing manufacturing, sourcing, and fulfillment activities for Boeing products. Gupte has also led Boeing's aftermarket strategy teams, completing joint ventures and acquisitions to accelerate Boeing's growth in services.

Before joining Boeing in 2009, Gupte worked with Citigroup and Goldman Sachs, as an investment banker in the aviation and infrastructure sectors.

Gupte holds an M.B.A. from Stanford University and a B.A. in Economics from Cornell University.



Mr. S. Vasudevan,

Partner and Head – Aviation in India &
Global Sector Lead – Airports

KPMG

Dr. Vasudevan heads the Aviation practice in KPMG in India. He is also the Global Sector Lead for KPMG’s Airports business and advises governments, airport owners, operators and aviation stakeholders on policy, strategy, finance, operations and transaction related solutions. He has been actively engaged on various policy and regulatory matters in aviation and PPP transactions in the wider transport sector, over the last 20 years. He was part of the team that advised the Ministry of Civil Aviation, Government of India on the National Airports Strategy and the National Civil Aviation Policy (2016).

Vasu led project teams that successfully advised the Maharashtra and Goa governments to select the Greenfield airport PPP concessionaires in Navi Mumbai and Mopa. He also led the team that Government of Andhra Pradesh in selecting a joint venture partner for developing the Bhogapuram International airport near Vizag (AP) on PPP basis. He has worked with MoCA, AAI and AERA, the airport economic regulator on a number of strategic engagements including preparing the report on corporatization of air navigation services, operationalization of GAGAN, business plans, tariff and regulatory matters and transaction related services. He has worked with all leading private airport operators in the country in various capacities. He is also a key member of the team advising a leading airport operator on the transition management for new airport concessions. He has also been actively involved in advising the Kannur International Airport on their business transformation and growth strategy.

In his global role, Vasu has worked extensively with aviation and transport sector clients in the UAE, Saudi Arabia, Indonesia, Singapore, Thailand, Vietnam, Bhutan, Qatar and Oman on airport development strategies, operational transformation solutions, policy reforms, feasibility studies and PPP transactions. He is a member of the US-India Aviation Co-operation Program, speaks widely on various industry matters and writes regularly for the media.

Other than airports, Vasu has led many engagements for leading transport clients including Virgin Hyperloop One (VHO), Adani Group, CIDCO, NHAI, RVNL, DMRC, Ministry of Shipping & Road Transport, GMR Group, Mitsui, Balfour Beatty, the World Bank and USTDA.

Vasu is an economist by training and holds a Ph.D. in Transport Management from the Indian Institute of Science. He is a recipient of the prestigious Jawaharlal Nehru Memorial Fellowship (JNMF) for doctoral studies and was invited to pursue his work as a research scholar in the National University of Singapore before he chose a career in the consulting industry.

He is currently based in Bangalore and is actively involved in building KPMG’s global aviation airport portfolio with a focus on PPP transactions, operations, regulations and technology-enabled transformation solutions.



Mr. Sundreysh Sarup,
ACP Co-chair (Industry) &
Managing Director,
Logistics Plus India

Sundreysh is the Managing Director of Logistics Plus India. He is an experienced professional with over 28 Years of working in the International Freight & Logistics Industry. He started the Indian arm of Logistics Plus Inc, an Erie, PA based organization in July 2013. India plays a very important role in Logistics Plus global growth and Sundreysh plays a very critical role in its growth. Today Logistics Plus serves thousands of customers ranging from General Electric to Google to Amazon to We Work, with over 500 employees operating in over 25 countries around the world. Logistics Plus India plays a pivotal role in handling complex consignments and have offered our of box solutions to multitude of customers.

Born in Patiala, Punjab Sundreysh is an individual with varied interests. Sundreysh plays Basketball, Tabla & incorporates photography and running in his personal regime. He resides in Gurgaon with his Interior Designer wife Anuradha and a 14 year old son.